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**Winners will be announced at the ACE Awards Alliance Contracting Excellence Awards Gala Dinner on 26 May 2010**

The Alliance Contracting Excellence Awards (ACE Awards) in coordination with IQPC have been designed to recognise, honour and promote innovation and best practice in Alliance Contracting across Australia and New Zealand.

The ACE Awards will reflect development within the industry that strives for achieving value for money while delivering projects of outstanding performance. The winner of the ACE Awards for 2010 will be announced at the Gala Dinner to be held in Sydney on **2<sup>nd</sup> June 2010**.

*Have the achievements of your Alliance been placed in the spotlight recently? Would you like some recognition for the tireless work of your team to deliver true excellence?*

Enter for an award! Make sure you are one of the winners by entering your team for an award prior to 16<sup>th</sup> April 2010.

**Application Categories**

1. Excellence in Services / Operations / Maintenance Alliances
2. Excellence in Major Capital Alliances

Winners will be profiled as true pioneers of the industry, leading the achievement of excellence in Alliancing, in IQPC promotional material and other related industry publications, associations and websites and sponsor's literature.

### Evaluation Criteria For All Award Categories

The panel will assess each submission against the following evaluation criteria:

<b>Performance 50%</b>	<b>Innovation 25%</b>	<b>People 25%</b>
Demonstrated performance of the alliance as measured against its own stated objectives and industry best practice (on comparable work).	Demonstrated use of innovative thinking and practices to deliver step changes in performance compared with industry "business as usual".	Exceptional development of people, professionally and personally, and achievement of a high performance team culture in the workplace.

### Submission Requirements

To enable the judges to make the evaluation, each submission should provide the following information (as a minimum):

<b>Performance 50%</b> <b>(No more than 4 pages of A4 to be submitted)</b>	<b>Innovation 25%</b> <b>(No more than 2 pages of A4 to be submitted)</b>	<b>People 25%</b> <b>(No more than 2 pages of A4 to be submitted)</b>
<p>Identify the stated goals of the alliance at start of the alliance. Goals should be provided for key result areas, likely to include:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Economic (e.g. cost, schedule, productivity, operational performance, business interruption, etc)</li> <li><input type="checkbox"/> Social (including safety, environmental, community obligations)</li> <li><input type="checkbox"/> Stakeholder outcomes.</li> </ul> <p>Goals should distinguish between different target levels such as:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Minimum conditions of satisfaction; and (where applicable)</li> <li><input type="checkbox"/> Stretch</li> <li><input type="checkbox"/> Breakthrough/ Game breaking</li> </ul> <p>If the goals of the alliance changed since the alliance started, state the revised goals and why they have changed.</p>	<p>Identify examples of innovations and breakthroughs that led to demonstrable step changes in performance compared with industry business as usual.</p>	<p>Identify examples of strategies and leadership practices, that led to demonstrable step changes in culture (workplace and office environments)</p>
<p>Against each stated goal state:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Actual performance</li> </ul>	<p>Provide examples that demonstrate:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Evidence of innovation</li> </ul>	<p>Provide examples that demonstrate:</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Evidence of change in</li> </ul>

<p>(examples must be provided)</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> The importance of that performance to the owner</li> <li><input type="checkbox"/> Why the outcome it is of particular significance</li> </ul>	<p>and what qualifies it as a breakthrough</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> How the innovation came about</li> <li><input type="checkbox"/> How it has added value to the alliance participants</li> <li><input type="checkbox"/> How it has led to sustainable change</li> </ul>	<p>culture and or workplace environments</p> <ul style="list-style-type: none"> <li><input type="checkbox"/> Sustained organisational performance that is substantially better than industry business as usual.</li> <li><input type="checkbox"/> How this change is sustainable both corporately and for individuals</li> <li><input type="checkbox"/> The most significant "defining moment" on the project, where the principles of alliancing came to the forefront and helped set the successful direction for the project</li> </ul>
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**CATEGORY 1: Excellence in Services / Operations / Maintenance Alliances**

Answer the following questions with the response to each question not exceeding the specified page count.

As part of this submission, please provide a one-paragraph overview of your Alliance, e.g. date of establishment and completion, size of staff and budget and aim of the alliance. The percentage value is denoted and all categories together equal 100% of the application score.

**1. Performance (50% of total application score)**  
**Not Exceeding 4 Pages of A4**

Identify the stated goal of the alliance at start of the alliance. Goals should be provided for key result areas. If the goals of the alliance changed since the alliance started, state the revised goals and why they have changed. Against each stated goal state:

- Actual performance (examples must be provided)
- The importance of that performance to the owner
- Why the outcome is of particular significance

**2. Innovation (25% of total application score)**  
**Not Exceeding 2 Pages of A4**

Identify examples of innovations and breakthroughs that led to demonstrable step changes in performance compared with industry business as usual.

**3. People (25% of total application score)**  
**Not Exceeding 2 Pages of A4**

Identify examples of strategies and leadership practices that led to demonstrable step changes in culture (workplace and office environments).

## **CATEGORY 2: Excellence in Major Capital Alliances**

Answer the following questions with the response to each question not exceeding the specified page count.

As part of this submission, please provide a one-paragraph overview of your Alliance, e.g. date of establishment and completion, size of staff and budget and aim of the alliance. The percentage value is denoted and all categories together equal 100% of the application score.

### **1. Performance (50% of total application score) Not Exceeding 4 Pages of A4**

Identify the stated goals of the alliance at start of the alliance. Goals should be provided for key result areas. If the goals of the alliance changed since the alliance started, state the revised goals and why they have changed. Against each stated goal state:

- Actual performance (examples must be provided)
- The importance of that performance to the owner
- Why the outcome is of particular significance

### **2. Innovation (25% of total application score) Not Exceeding 2 Pages of A4**

Identify examples of innovations and breakthroughs that led to demonstrable step changes in performance compared with industry business as usual.

### **3. People (25% of total application score)**

Identify examples of strategies and leadership practices, which led to demonstrable step changes in culture (workplace and office environments).

## **Rules, Regulations and Procedures for Entry Submission**

To be considered for the **2010 ACE Awards**, your entry needs to meet the following requirements:

1. **Five** physical copies of each entry must be submitted and posted to the address below. Each entry should include answers to all of the questions, as well as attached supporting documents, figures, testimonials and pictures, DVDs, Videos or CDS, which you are encouraged to include (these items will not be returned to you).
2. The finalist project shall be made available for inspection by the Judging Panel at a mutually convenient time. Pending the judge's requirement to do so.
3. Permission Affidavit Form needs to be included.
3. Application Submission Form needs to be included.
4. Award specification form needs to be filled out and included.
5. The entries must be received by 11:59pm Eastern Time, **Friday 16<sup>th</sup> April 2010**. We are unable to accept late entries. The contact person listed on the Application Submission Form will be contacted via e-mail upon receipt of your entry.
6. All entry forms must be complete and contain the signature of the entrant.
7. Entries must be typewritten. Handwritten entries will not be accepted.
8. Each category contains multiple questions, which add up to 100%. Each entrant must answer all questions listed. Failure to answer any portion of the application may result in the forfeiture of the entry. Submissions that exceed the amount of pages accepted per question may also forfeit entry into the awards.
9. IQPC accept no responsibility or liability regarding any loss of patent rights, other commercial privileges, or any other thing which constitutes loss or damage as a result of entry in the ACE Awards.
10. Where any rules or regulations associated with the ACE Awards are disputed or require clarification, the matter shall be referred to the Chairperson of the Judging Panel. The decision by the Chairperson shall be final.
11. IQPC reserve the right to retain and publish photographs and descriptions of the projects entered for the ACE Awards.

ENTRIES TO:

**Alliance Contracting Excellence Awards Entrants**

Jacqueline Bran  
IQPC Australia  
25 Bligh Street, Level 6  
Sydney  
NSW 2000

If you have any questions regarding the awards please don't hesitate to contact us directly: 02 9229 1065.